

Sales Specialist - Heavy Equipments/Machines

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Company: Zoomlion

Location: Qatar

Category: other-general

Sales Specialist - Heavy Equipments/Machines

Job description

Generating leads

Adding incremental clients every month as per target

Follow up with existing clients

Creating valid pipeline as per target

Adding equipment details to the system

Adding customer info to the system

Education: Minimum Graduate

Experience: 1+ year in same industry

Candidates with experience in Engineering Machinery/Heavy Equipment Machinery (Mobile Crane/Tower Crane and Concrete) industry will be preferred, familiarity with local region

Skills: Cold Calling, Lead Generation, Customer Relations, Marketing Strategies, Key Account Management, Driving license required.

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